

Mr Andrew Green
2 Richmond House
Mount Place, Boughton
Chester
CH3 5BF.

Contact

Website: www.ashbusinessconsultants.com
e-mail: andy.green@ashbusinessconsultants.co.uk
Tel: 01244533778 / Mob: 07470392272

Profile

A self – starter and commercially astute professional, at the age of 22 was Director and Company Secretary for two businesses with a combined turnover of £2million and 20 employees. For the past 20 years consulting for a number small, medium and blue chip organisations. This unconventional background has provided opportunity to gain a broad range of skills and experience, is evidence of an ability to undertake various assignments as an individual or part of a team, to communicate effectively with all levels of individual including non-finance persons and a proven track record to deliver results.

Employment History

Setting up and running various personal companies

15th January 09 – Present

- **Small Business Consultancy** (Acquisition International Award Best Independent Small Business Consultant UK 2015)

General SME business consultancy for 40 clients inherited from my father's Accountancy Practice in 2007, range of sole traders, Limited Companies and Partnerships.

- Full Book-keeping using Sage, Quickbooks, Xero and Excel
- Statutory Returns for HMRC & Companies House (Annual Accounts, Tax Computations, Annual Returns)
- Taxation Services (Self Assessments, Corporation Tax Returns, Partnership Returns, VAT Returns)
- Management account reviews and biannual FSA returns for IFA Company
- SSAS accounts for a Limited Company
- Company Formations
- Web Design
- General Business Advice

- **AMG Branding Limited**

Graphic design and print services company.

- **Construction Company (wound up)**

Responsible for complete management of the company as Managing Director, emphasis on overseeing the financials

- Liaising with the Bank, including production of 5year business plan to secure financing and maintaining overdraft limits
- Providing costing for jobs
- Maintaining up to date accounts and production of statutory returns for Companies House and HMRC (Annual Reports, Tax Computations, VAT Returns, CT600, CIS (Construction Industry Scheme) Returns, P35)
- Negotiating cost effective product supply
- Managing Debtor and Creditor payments, and cash flow management

Various contract assignments April 1998 – 15th January 09

Barclays Bank plc

22nd July 08 – 15th January 09

IT Shared Service Centre Finance Business Partner

Commercial Bank IT Finance Business Partner

Responsible for developing the financial control capability of the Commercial Bank IT application delivery cost base, both day to day operational run and strategic investment change projects.

- Provide financial expertise, control and training to the operational and project managers
- Ensure financial treatment and control in line with company policy and compliance with Sarbanes Oxley governance
- Produce accurate budgets and forecasts and report monthly on financial, and resource performance and other KPI's
- Assess reverse VAT issues with outsourced and offshore IT development delivery
- Provide a report for senior finance team on the current weaknesses of the Commercial Bank IT function and suggest improvements

- Developed macro driven analysis tool that can carry out variance and movement analysis in a matter of minutes instead of the current manual processes that take several hours.

UK Retail Bank IT Finance Business Partner

Responsible for working with the UKRB Cluster to understand their IT spend, negotiate billing agreements and carry out and identify some cost savings initiatives

- Negotiated H2 IT requirements for operational run and SI change
- Worked with UKRB cluster to pull together their 2009 IT budget requirements, cost and resources
- Realised £1.2m of annual cost savings through review of the UKRB branch telephony

September 07 – July 08

Caring for terminally ill father and helped run his consultancy business for SME's, payroll, VAT, FSA submissions, book-keeping..etc

**Barclays Bank plc
IT Shared Service Centre
Finance Business Partner**

13th August 04 – 7th September 07

2006 Strategic IT Mergers Projects

Project 1) responsible for investigating and delivering on the financial, personnel and process integration of IT services across Europe into a UK based IT Shared Service Centre. Project 2) set up reporting of Africa IT Financials for 22 countries and migration of Africa IT services to start –up Emerging Market client in Dubai.

- Analysed and documented existing financial structure and accounting processes considering pan European and pan African Tax transfer pricing and multiple currency exchange issues.
- Developed and rolled out new cross platform financial structures and accounting processes eliminating potential Tax and currency exchange impacts.
- Carried out financial due diligence and negotiated required budgets, headcount, capital and third party contracts.
- Ensured on-time delivery of key project work stream milestones, via realistic timetable presentation and key stakeholder management.
- Responsible for providing management information and for reporting to steering committee on organisational and change issues.

2004/06 Senior Finance Business Partner

Responsible for creating an effective financial management team, and embedding processes and controls for generating and presenting management information relating to operational and project activities to support key decision making.

- Managed a team of 2 accountants to provide effective financial support to the operational service and project delivery teams.
- Developed internal management information for key financial and non-financial senior stakeholders to support the decision making process.
- Provided coaching in financial and non-financial control methodology and best practice to service and project managers to build internal capability.
- Developed and presented detailed analysis of cost and cost drivers to clients to support demand and efficiency decisions to reduce costs.

**MBNA Europe Bank Limited
European Postage Project Manager**

11th April 01- 12th August 04

Providing business analysis and change management expertise to develop and implement European wide operational and financial information system, controls, processes and management information. Additionally, responsible for the external contract with Royal Mail and vendor relationships with other related external suppliers.

- Managed team of 3 contractors to undertake detailed audit of current operational and financial processes to hi-light significant control issues
- Applied project management principles to design and deliver requisite new processes and systems
- Managed bank wide key stakeholder involvement in project including resistance to change
- Designed a multi functional IT system covering all financial and operational needs, including management information, costing, month end accounting and reconciliations for 30 plus pan European users
- Established and negotiated a formal £50 million contract with Royal Mail realising discount benefits and options.
- Identified service change efficiencies with potential savings £1-£1.2 million per annum.

**Corning Cabling Systems Ltd
Fixed Asset Project Manager**

16th October 00- 10th April 01

Delivered the data migration of fixed asset information to new BaaN ERP system

**Iceland Frozen Foods plc
Fixed Asset Change Delivery**

16th August 99 – 13th October 00

Tasked to complete rationalisation of current fixed asset register, design and implement new capital expense processes in line with FRS 15 and migration data to new JBA system employing business analysis and change management techniques.

**Optical Fibres Ltd
Ad Hoc Accountant**

15th February 99– 21st May99

Delivered various macro driven excel analysis and forecasting models

Littlewoods Home Shopping, Worldspan International and Cearn & Brown Ltd

April 98 –12th February99

Small contracts including manual production of balance sheet and P&L for 18 mth trading period from incomplete records, & provided standard monthly management and financial accounting support activities.

**Premier Mortars/RockRite Ltd
Company Accountant, Director and Secretary**

December95-April98

Registered Company Secretary and Director for two companies. Responsible for all business administration duties, including, legal, accounting, sales, marketing and despatch. Instrumental in the success and expansion of the company from a £100,000 per annum turnover of 4 people, to a 2 company enterprise with combined turnover of £2million, employing 20 people, and operating our own production facilities

Education and Qualifications

ACCA 1 paper outstanding

BSC 2.2Hons Degree Applied Biological Sciences (Manchester Metropolitan University)

HNC Applied Biological and Biochemical Sciences (Stockport College of Further Education)

NVQ Level 2 & 3 Customer Services

2 A' levels Biology and General Studies

1 AS' level Biology

10 GCSE's C's and above including Maths, English, Biology, Chemistry and Physics

IT Skills

Financial Applications: SAP, Sage, Chameleon, AS400, JBA (now GEAC), Mckeowns, Agresso, Oracle, BaaN, Catsoft, Hyperion Pillar, Essbase, Other: Web Page Design, MS Excel (Macro and VBA writing), MS Word, MS Office, MS Outlook, Power Point Oracle Discoverer